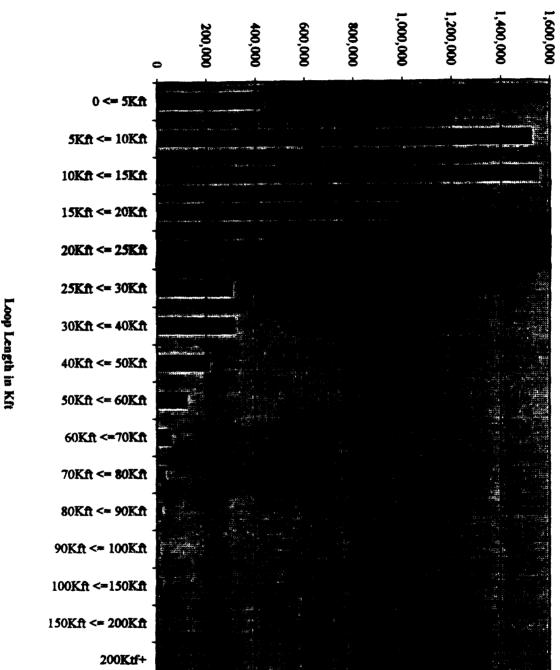


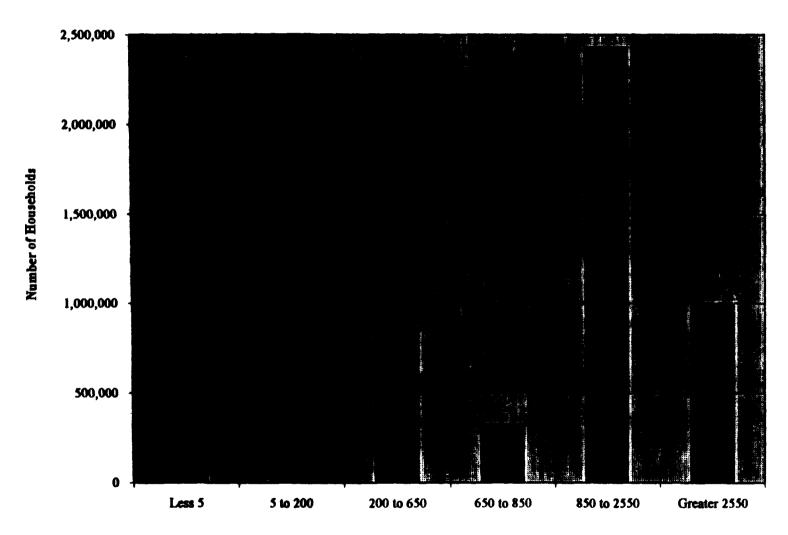
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Number of Households

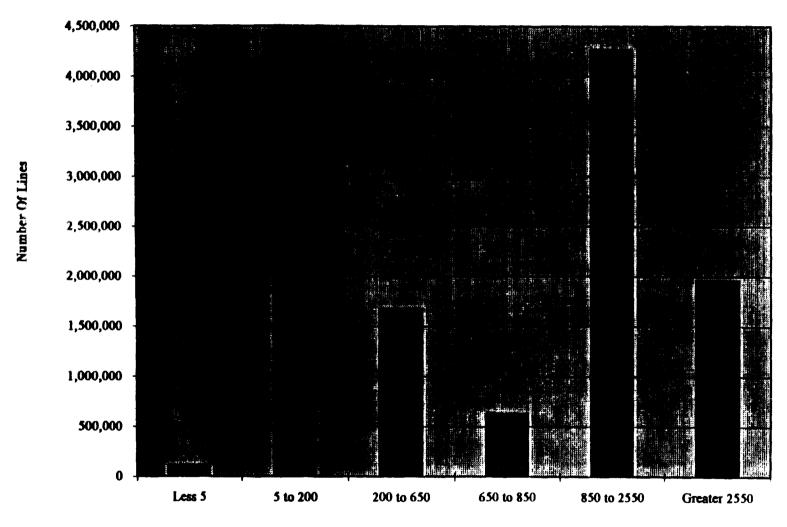
Texas Household Distribution By Loop Length

Texas Household Distribution By Density Group



Density in Households Per Square Mile

Texas Total Lines Distribution By Density Group



Density in Total Lines Per Square Mile

State: Utah

Date: 7/1/96

Time: 2:30:11 PM

Aggregate Support			ARMIS
	At \$20 =	S	90,499,290
	At \$30 =	\$	47,672,396
	At \$40 =	\$	32,825,936
	At \$50 =	S	24,330,555
	At \$60 =	\$	18,912,031
	At \$70 =	\$	15,207,547
	At \$80 =	S	12,252,899
Annual Benchm	ark Cost =	\$	354,547,655
State Average Mor	thly Cost-	S	31.21

Density	Households	Lines
Less 5	14,094	21,628
5 to 200	98,876	174,502
200 to 650	72,467	133,789
650 to 850	24,936	44,575
850 to 2550	240,280	414,142
Greater 2550	86,543	158,032
Total	537,196	946,669

	ARMIS
Cost Category	Households
\$0<=\$ 5	•
\$5<=\$10	•
\$10<=\$15	2,438
\$15<=\$20	46,739
\$20<=\$25	133,677
\$25<=\$30	140,586
\$30<=\$35	104,355
\$35<=\$40	25,687
\$40< =\$ 45	13,163
\$45<=\$50	12,181
\$50<=\$55	13,183
\$55<=\$60	8,552
\$60<=\$65	6,550
\$ 65< =\$ 70	3,484
\$ 70<= \$ 75	1,927
\$75<=\$100	11,431
\$100<=\$150	8,016
\$150<= \$ 200	3,373
\$200<=\$250	1,680
\$250<=\$300	109
\$300<=\$500	57
\$500<=\$1000	8
\$1000+	•
Total Households	537,196

Loop Category	Households
0 <= 5Kft	47,576
5 KA ← 10KA	149,510
10 K2 ← 15KA	131,707
1 5K2 ← 20K £	25,453
20Kg <- 25Kg	47,009
25 Kå ← 30Kå	22,044
30KA <= 40KA	12,482
40 K Ω <= 50 K Ω	12,936
50 K A <= 60KA	9,694
60KA <=70KA	4,788
70 K£ ← 80 K£	3,450
80KA <= 90KA	3,505
90 KA <= 100 KA	1,739
100 KA <=150 KA	4,364
150Kft <= 200Kft	· 721
200Ktf+	218

Maximum Monthly Cost	\$806.39
Average Monthly Cost	\$31.21
Lines Above \$10K Loop Inv	2,343

Loop Information	Length
Minimum Loop Length	1,625
Maximum Loop Length	244,641
Average Loop Length	16,675

Benchmark Cost Model ? Results

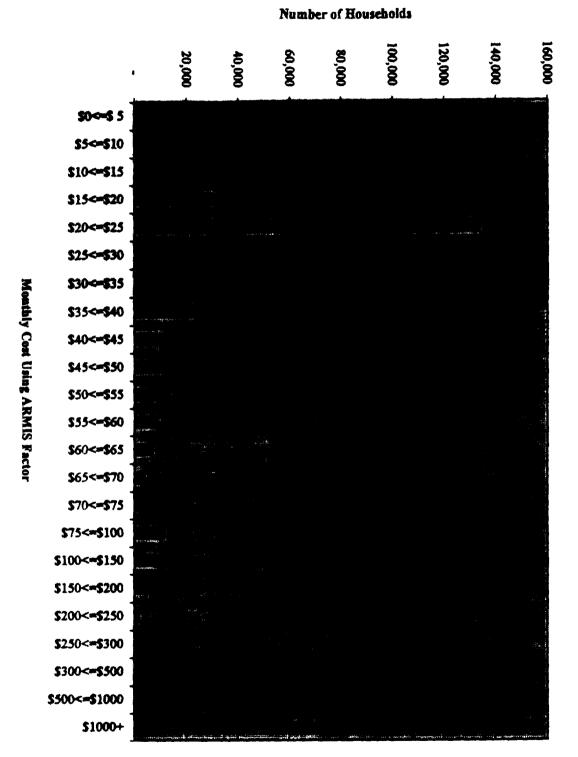
State:

Utah

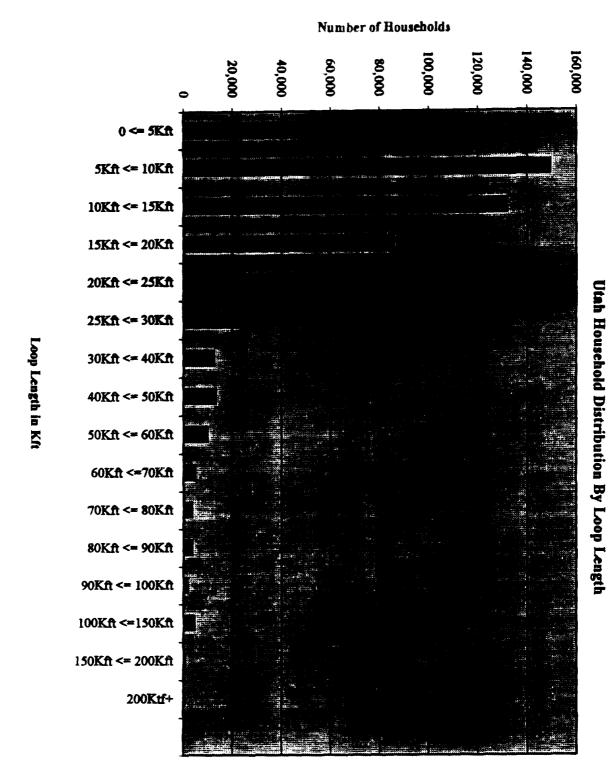
Date: 7/1/96

Time: 2:30:11 PM

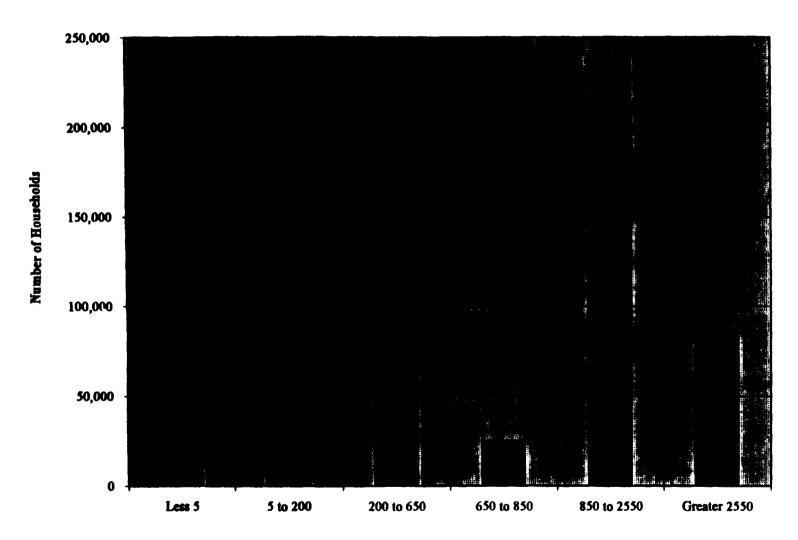
Density	Summary Results	Weighted
Less 5	Sum of # Households	14,094
	Sum of # Lines	21,628
1	Average of Loop Length	89,826
1	Average of Loop \$ per Line	\$5,405
l	Average of Total Investment S/Ln	\$5,921
l	Average of Monthly Cost1	\$125.01
5 to 200	Sum of # Households	98,876
	Sum of # Lines	174,502
	Average of Loop Length	31,196
Į.	Average of Loop \$ per Line	\$1,810
	Average of Total Investment \$/Ln	\$1,984
	Average of Monthly Cost1	\$47.54
200 to 650	Sum of # Households	72,467
	Sum of # Lines	133,789
	Average of Loop Length	14,153
	Average of Loop S per Line	\$807
	Average of Total Invetment \$/Ln	\$926
	Average of Monthly Cost1	\$26.76
650 to 850	Sum of # Households	24,936
	Sum of # Lines	44,575
	Average of Loop Length	13,192
	Average of Loop \$ per Line	\$807
	Average of Total Invstmnt \$/Ln	\$920
	Average of Monthly Cost1	\$26.61
850 to 2550	Sum of # Households	240,280
	Sum of # Lines	414,142
	Average of Loop Length	11,204
	Average of Loop \$ per Line	\$710
	Average of Total Invstmnt \$/Ln	\$818
	Average of Monthly Cost1	\$24.59
Greater 2550	Sum of # Households	86,543
	Sum of # Lines	158,032
	Average of Loop Length	8,084
	Average of Loop \$ per Line	\$625
	Average of Total Invstmnt \$/Ln	\$728
	Average of Monthly Cost l	\$22.76



Utah Household Distribution By Residential Service Monthly Cost

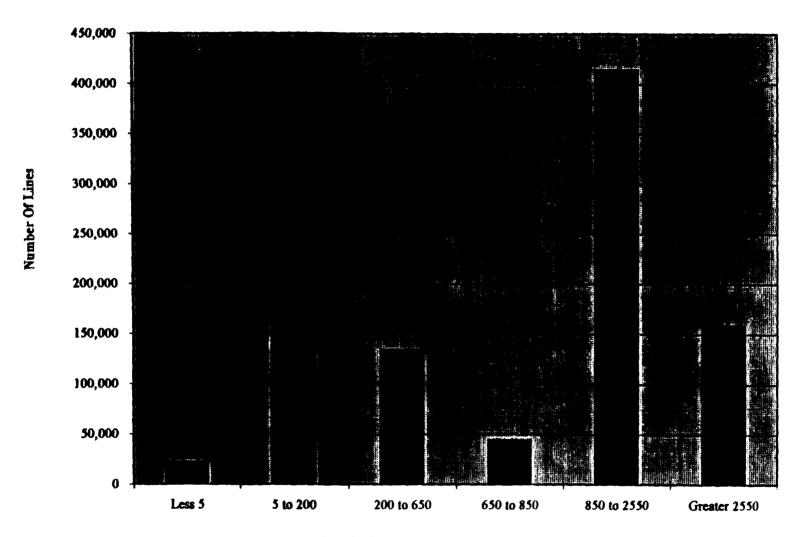


Utah Household Distribution By Density Group



Density in Households Per Square Mile

Utah Total Lines Distribution By Density Group



Density in Total Lines Per Square Mile

State: Vermont

Date: 7/1/96

Time: 2:30:17 PM

Aggregate Support			ARMIS
	At \$20 =	\$	72,293,236
	At \$30 =	S	51,951,869
	At \$40 =	S	35,858,891
	At \$50 =	\$	22,860,289
	At \$60 =	\$	13,602,852
	At \$70 =	\$	7,717,532
	At \$80 =	\$	4,114,209
Annual Benchman	rk Cost =	\$	191,988,250
State Average Month	aly Cost=	\$	43.51

Density	Households	Lines
Less 5	167	204
5 to 200	139,579	218,69
200 to 650	26,150	50,8 93
650 to 850	5,747	9,735
850 to 2550	22,286	49,672
Greater 2550	16,704	38,548
Total	210,633	367,750

	ARMIS
Cost Category	Households
\$0<=\$ 5	•
\$5<=\$10	-
\$10<=\$15	1,282
\$15<=\$20	17,931
\$20<=\$25	23,574
\$25<=\$30	18,132
\$30<=\$35	16,846
\$35<=\$40	10,932
\$40<=\$45	14,790
\$45<=\$50	11,837
\$50< =\$ 55	20,038
\$55<=\$60	14,510
\$60<=\$65	13,968
\$ 65< =\$ 70	8,424
\$70<=\$75	8,198
\$ 75<= \$ 100	24,174
\$100<=\$150	5,235
\$150<=\$200	650
\$200<=\$250	112
\$250<=\$300	-
\$300<=\$500	-
\$500<=\$1000	•
\$1000+	•
Total Households	210,633

Loop Category	Households
0 <= 5Kit	23,794
SKA ← 10KA	26,572
10 KA ← 15KA	20,502
15 KA ← 20KA	29,930
20KA ← 25KA	32,899
25 K ft <= 30 K ft	25,167
30KA <= 40KA	31,112
40KA <= 50KA	14,914
50KA <= 60KA	4,420
60KA <=70KA	372
70 KA <= 80KA	797
80KA <= 90KA	104
90KA <= 100KA	•
100KA <=150KA	50
150KA <= 200KA	•
200Ktf+	

Maximum Monthly Cost	\$208.52
Average Monthly Cost	\$43.51
Lines Above \$10K Loop Inv	135

Loop Information	Length
Minimum Loop Length	1,024
Maximum Loop Length	121,680
Average Loop Length	19,989

State:

Vermont

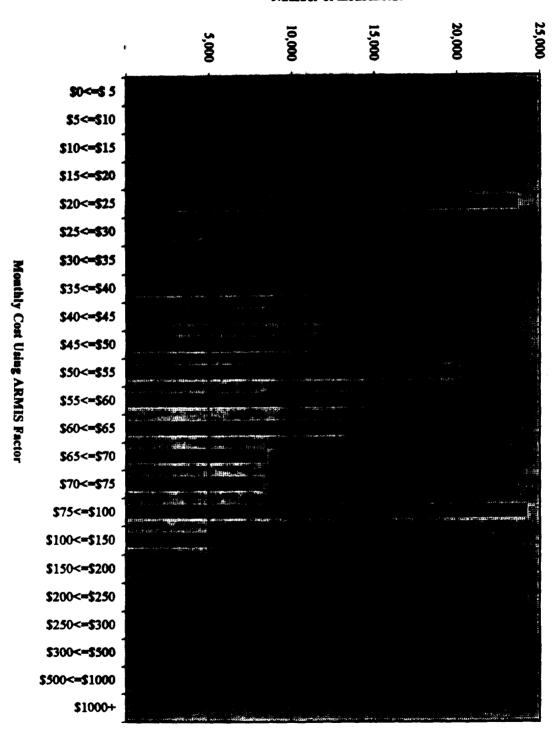
Date: 7/1/96

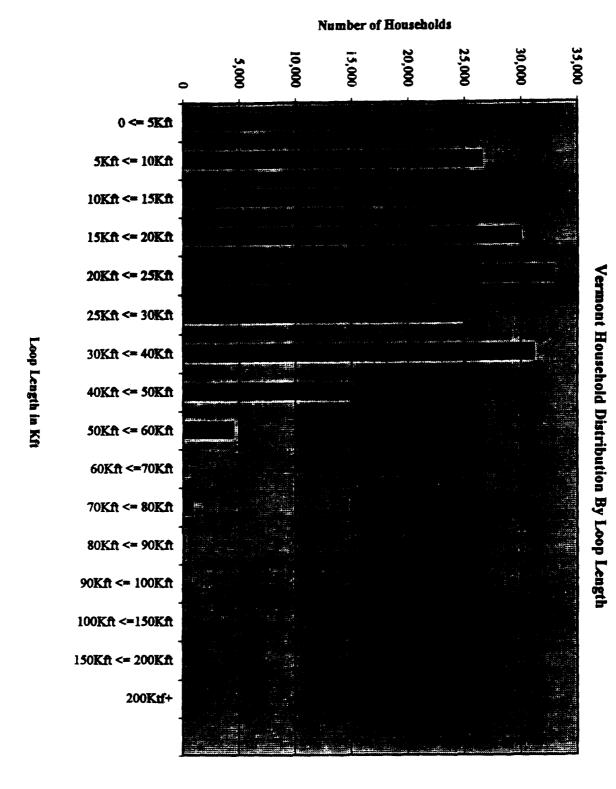
Time: 2:30:17 PM

Density	Summary Results	Weighted
Less 5	Sum of # Households	167
	Sum of # Lines	204
	Average of Loop Length	65,807
	Average of Loop \$ per Line	\$8,938
İ	Average of Total Invstmnt \$/Ln	\$9,063
	Average of Monthly Cost1	\$185.20
5 to 200	Sum of # Households	139,579
i	Sum of # Lines	218,699
Í	Average of Loop Length	27,755
	Average of Loop \$ per Line	\$2,300
1	Average of Total Investment \$/Ln	\$2,492
	Average of Monthly Cost l	\$57.45
200 to 650	Sum of # Households	26,150
	Sum of # Lines	50,893
	Average of Loop Length	12,761
	Average of Loop \$ per Line	\$804
	Average of Total Investment \$/Ln	\$929
	Average of Monthly Cost1	\$26.83
650 to 850	Sum of # Households	5,747
	Sum of # Lines	9,735
	Average of Loop Length	8,818
	Average of Loop \$ per Line	\$839
	Average of Total Invstmnt \$/Ln	\$971
	Average of Monthly Cost1	\$27.60
850 to 2550	Sum of # Households	22,286
	Sum of # Lines	49,672
	Average of Loop Length	7,751
	Average of Loop \$ per Line	\$530
	Average of Total Invstmnt \$/Ln	\$642
	Average of Monthly Cost1	\$21.09
Greater 2550	Sum of # Households	16,704
	Sum of # Lines	38,548
	Average of Loop Length	3,824
	Average of Loop \$ per Line	\$405
	Average of Total Invstmnt \$/Ln	\$516
	Average of Monthly Cost1	\$18.57

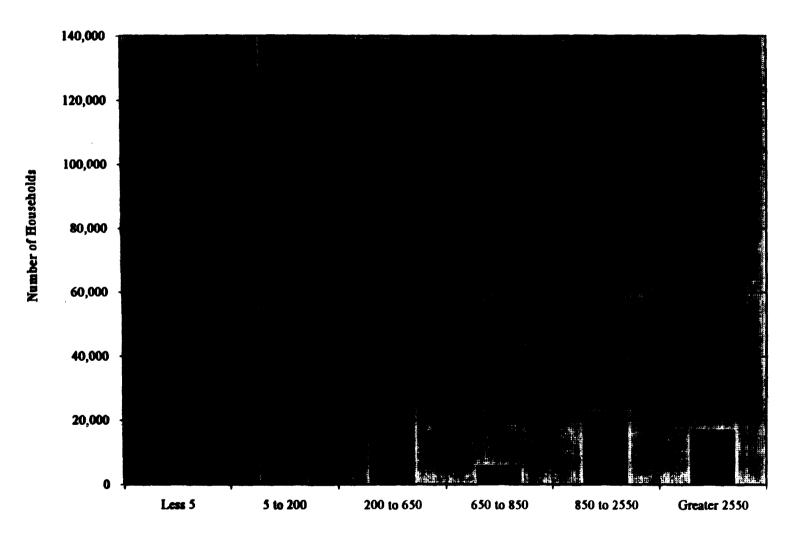
Vermont Household Distribution By Residential Service Monthly Cost

Number of Households





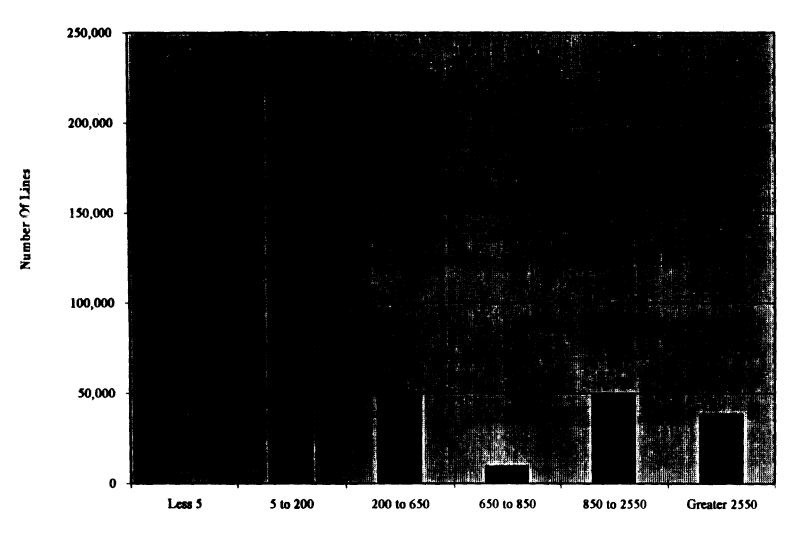
Vermont Household Distribution By Density Group



Density in Households Per Square Mile

12

Vermont Total Lines Distribution By Density Group



Density in Total Lines Per Square Mile

State: Virginia

Date: 7/1/96

Time: 2:30:14 PM

Aggregate Support		ARMIS
	At \$20 = \$	377,184,277
	At \$30 = \$	188,054,490
	At \$40 = \$	99,618,909
	At $$50 = $$	41,440,317
	At \$60 = \$	12,414,357
	At \$70 = \$	4,863,182
	At \$80 = \$	1,986,900
Annual Benchi	nark Cost = \$	1,545,383,368
State Average Mo	nthly Cost= \$	29.84

Density	Households	Lines	
Less 5	87	16	
5 to 200	738,87 1	1,154,300	
200 to 650	313,226	658,781	
650 to 850	101,781	207,788	
850 to 2550	756,988	1,482,262	
Greater 2550	383,769	811,753	
Total	2,294,722	4,315,050	

	ARMIS
Cost Category	Households
\$0<=\$ 5	•
\$5<=\$10	•
\$10<=\$15	16,631
\$15< =\$ 20	212,534
\$20<=\$25	475,341
\$25<=\$30	543,830
\$30<=\$35	336,284
\$35< =\$ 40	130,007
\$40<=\$45	98,919
\$4 5< =\$5 0	96,070
\$50<=\$55	147,470
\$ 55<= \$ 60	122,355
\$ 60<= \$ 65	57,462
\$ 65< =\$ 70	25,026
\$ 70<= \$ 75	8,538
\$75<=\$100	22,512
\$100<=\$150	1,670
\$150<=\$200	22
\$200<=\$250	51
\$250<=\$300	•
\$300<=\$500	•
\$500<=\$1000	•
\$1000+	•
Total Households	2,294,722

Loop Category	Reveshelds
0 <= 5 K ♠	159,315
5KA ← 10KA	557,364
10 KA ← 15KA	517,085
15KA ← 20KA	308,674
20 KA ← 25KA	189,230
25 K A ← 30 K A	145,745
30Kft <= 40Kft	220,872
40KA <= 50KA	119,110
50KA <= 60KA	44,689
60 KA <=70KA	17,489
70KA <= 80KA	5,497
80Kñ <= 90Kñ	3,079
90KA <= 100KA	1,800
100KA <=150KA	4,773
150KA <= 200KA	
200 1 Ctf+	•

Maximum Monthly Cost	\$209.39
Average Monthly Cost	\$29.84
Lines Above \$10K Loop Inv	79

Loop Information	Length
Minimum Loop Length	539
Maximum Loop Leagth	111,658
Average Loop Length	16,878

Benchmark Cost Model 2 Results

State:

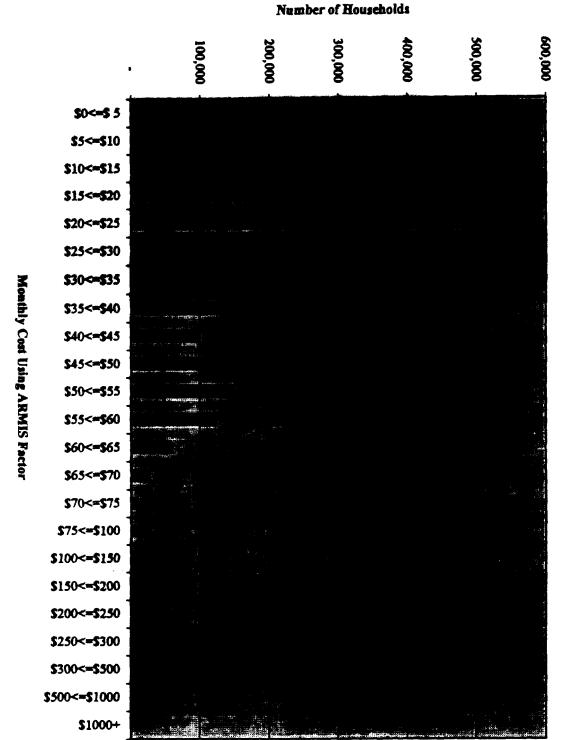
Virginia

Date: 7/1/96

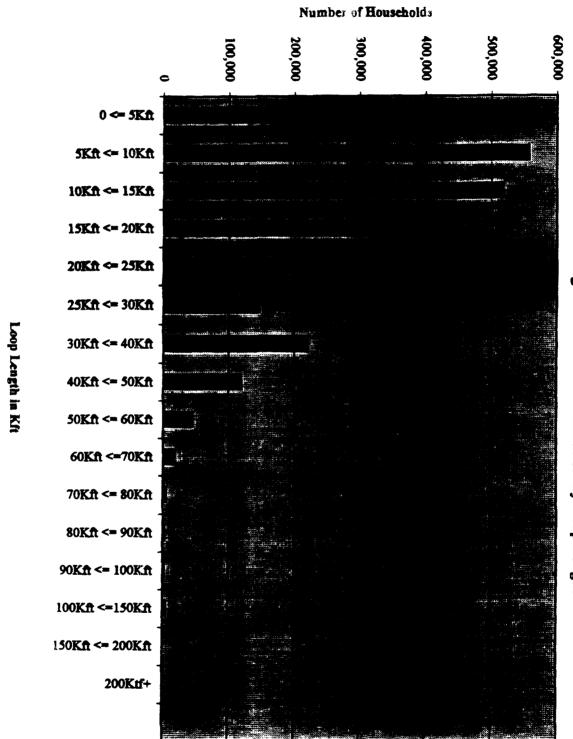
Time: 2:30:14 PM

Density	Summary Results	Weighted
Less 5	Sum of # Households	87
	Sum of # Lines	167
	Average of Loop Length	28,677
	Average of Loop \$ per Line	\$6,442
	Average of Total Inverment \$/Ln	\$6,587
	Average of Monthly Cost1	\$137.09
5 to 200	Sum of # Households	738,871
	Sum of # Lines	1,154,300
	Average of Loop Length	31,303
	Average of Loop \$ per Line	\$1,793
	Average of Total Invstmnt \$/Ln	\$1,944
	Average of Monthly Cost1	\$46.75
200 to 650	Sum of # Households	313,226
	Sum of # Lines	658,781
	Average of Loop Length	16,035
	Average of Loop \$ per Line	\$753
	Average of Total Invetment \$/Ln	\$868
	Average of Monthly Cost1	\$25.62
650 to 850	Sum of # Households	101,781
	Sum of # Lines	207,788
	Average of Loop Length	12,339
	Average of Loop \$ per Line	\$746
	Average of Total Invstmnt \$/Ln	\$856
	Average of Monthly Cost1	\$25.34
850 to 2550	Sum of # Households	756,988
	Sum of # Lines	1,482,262
	Average of Loop Length	11,352
	Average of Loop \$ per Line	\$666
	Average of Total Invstmnt \$/Ln	\$7 73
	Average of Monthly Cost l	\$23.70
Greater 2550	Sum of # Households	383,769
	Sum of # Lines	811,753
	Average of Loop Length	8,298
	Average of Loop \$ per Line	\$564
	Average of Total Invstmnt \$/Ln	\$668
	Average of Monthly Cost l	\$21.59

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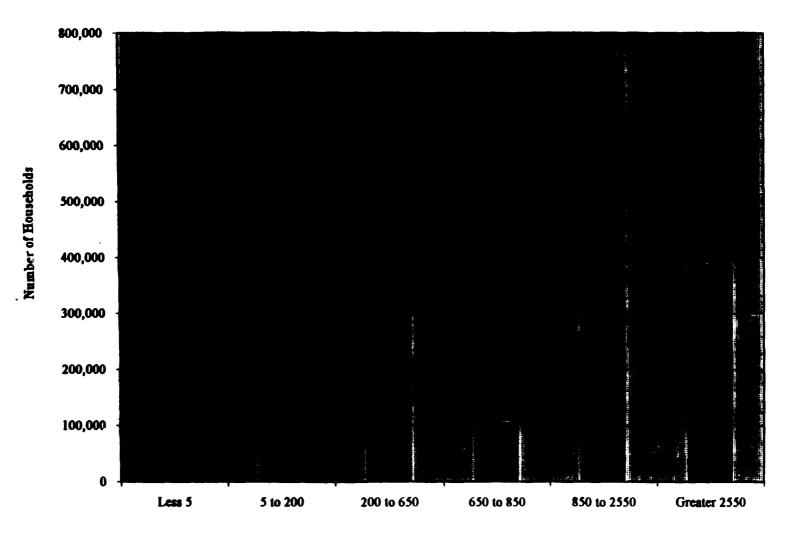


Virginia Household Distribution By Residential Service Monthly Cost



Virginia Household Distribution By Loop Length

Virginia Household Distribution By Density Group



Density in Households Per Square Mile

Density in Total Lines Per Square Mile

Benchmark Cost Model 2 Results

State: Washington

Date: 7/1/96

Time: 2:30:20 PM

Aggregate Support		ARMIS	
	At \$20 =	\$	279,458,563
	At \$30 =	\$	131,124,029
	At \$40 =	\$	76,625,614
	At \$50 =	\$	48,367,061
	At \$60 =	\$	31,852,536
	At \$70 =	\$	22,023,644
	At \$80 =	\$	15,320,630
Annual Reach	mark Cost =	2	1 162 297 004

Density	Households	Lines	
Less 5	19,098	26,849	
5 to 200	408,594	634,397	
200 to 650	266,499	487,515	
650 to 850	101,986	181,135	
850 to 2550	681,340	1,181,56	
Greater 2550	397,991	782,45	
Total	1,875,508	3,293,923	

Annual Benchmark Cost = \$ 1,162,297,004
State Average Monthly Cost = \$ 29.41

	ARMIS
Cost Category	Households
\$0<=\$ 5	•
\$5<=\$10	•
\$10<=\$15	13,423
\$15<=\$20	185,801
\$20<=\$25	444,999
\$25<=\$30	456,067
\$30<=\$3 5	359,502
\$35< =\$4 0	118,054
\$40<=\$45	65,471
\$45<=\$50	48,410
\$50<=\$55	49,588
\$55<=\$60	31,926
\$60<=\$65	21,659
\$ 65< =\$ 70	15,138
\$70<=\$7 5	9,298
\$75<=\$100	36,863
\$100<=\$150	14,510
\$150<=\$200	3,423
\$200<=\$250	1,353
\$250<=\$300	-
\$300<=\$500	23
\$500<=\$1000	•
\$1000+	•
Total Households	1,875,508

Maximum Monthly Cost	\$414.28
Average Monthly Cost	\$29.41
Lines Above \$10K Loop Inv	1 307

Leep Category	Bouesbolds
0 ← 5K £	194,576
SKA ← 10KA	473,673
10 K£ ← 15K£	432,323
15 KA ← 20K A	283,523
20 K A ← 25 K A	171,102
25Kft <= 30Kft	106,537
30 K£ <= 40K£	102,024
40KA <= 50KA	51,096
50KA <= 60KA	21,986
60 K£ <=70K£	14,541
70 KA <= 80KA	10,481
80KA <= 90KA	7,398
90KA <= 100KA	3,685
100 KA <=150KA	2,511
150KA <= 200KA	52
200Ktf+	•

Loop Information	Length
Minimum Loop Length	756
Maximum Loop Leagth	165,901
Average Loop Longth	15,199

Benchmark Cost Model 2 Results

State:

Washington

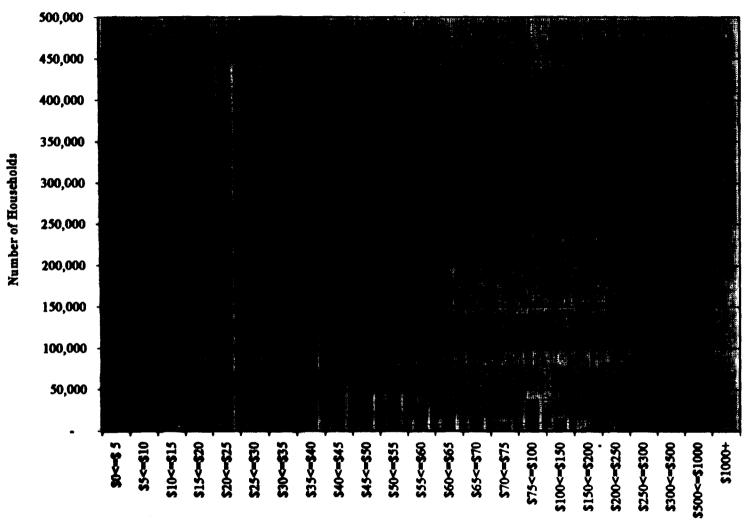
Date: 7/1/96

Time: 2:30:20 PM

Density	Summary Results	Weighted
Less 5	Sum of # Households	19,098
	Sum of # Lines	26,849
	Average of Loop Length	70,190
	Average of Loop \$ per Line	\$4,771
	Average of Total Invetmet \$/Ln	\$5,196
	Average of Monthly Cost1	\$110.80
	Sum of # Households	408,594
	Sum of # Lines	634,397
	Average of Loop Length	29,933
	Average of Loop \$ per Line	\$1,815
	Average of Total Invstmnt S/Ln	\$1,981
	Average of Monthly Cost1	\$47.47
200 to 650	Sum of # Households	266,499
	Sum of # Lines	487,515
	Average of Loop Length	15,436
	Average of Loop S per Line	\$813
	Average of Total Invetment \$/Ln	\$931
	Average of Monthly Cost1	\$26.86
650 to 850	Sum of # Households	101,986
	Sum of # Lines	181,135
	Average of Loop Length	13,082
	Average of Loop \$ per Line	\$814
	Average of Total Invstmnt \$/Ln	\$924
	Average of Monthly Cost l	\$26.67
850 to 2550	Sum of # Households	681,340
	Sum of # Lines	1,181,569
	Average of Loop Length	11,279
	Average of Loop \$ per Line	\$702
	Average of Total Invstmnt \$/Ln	\$809
	Average of Monthly Cost l	\$24.40
Greater 2550	Sum of # Households	397,991
	Sum of # Lines	782,457
	Average of Loop Length	7,629
	Average of Loop \$ per Line	\$574
	Average of Total Invertment \$/Ln	\$676
	Average of Monthly Cost l	\$21.73

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202



Monthly Cost Using ARMIS Factor